



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING & BUSINESS SERVICES DEPARTMENT**

BID AWARD NOTICE

DATE:
May 24, 2012

BID TITLE & REFERENCE:
First Aid Supplies, Bid #123204

DESCRIPTION OF PURCHASE:

An annual agreement to provide first aid supplies, (forty-six (46) items bid and recommended for award) as stocked and distributed by the Central Warehouse for schools and departments throughout the District. Items will be purchased on an as needed basis to replenish the Central Warehouse inventory. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: July 1, 2012 through June 30, 2013.

REQUESTED BY:

Central Warehouse

SUPPLIER NAME:	ITEMS AWARDED:	ESTIMATED ANNUAL EXPENDITURE:
United Health Services, Las Vegas, NE	19	\$9,805.00
Dixon Shane, Philadelphia, PA	3	7,540.00
Inter. Man Group, West Sacramento, CA	1	3,175.00
Interboro Pack., Montgomery, NY	2	3,000.00
Guardian EMS Products, Vista, CA	1	1,720.00
The Whitehall Group, Greensboro, NC	3	1,135.00
QuadMed, Inc., Jacksonville, FL	4	1,015.00
Kentron Health Care, Inc., Springfield, TN	2	925.00
Medco Supply, Tonawanda, NY	2	900.00
Top Safety Products, Branchburg, NJ	4	485.00
Henry Schein, Inc., Melville, NY	3	420.00
Dash Medical Gloves, Franklin, WI	1	245.00
School Kids Healthcare, Waukesha, WI	1	32.00

AMOUNT OF PURCHASE:

\$30,397.00 Est. / Yr.

FUNDING SOURCE:

General Fund (1110)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 20

POSTING DATE & TIME:

May 24, 2012, 1:20 pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BLVD
PENSACOLA, FL 32505**

BID TABULATION

BID # 123204

BID TITLE: FIRST AID SUPPLIES

RECOMMENDED AWARD

DATE: May 17, 2012

BIDDER NAME / BID ITEM NUMBER	1	2	3	4	5	6	7
BINSON'S HOSPITAL	1.84	8.18	3.01	1.72 A	3.10 A	22.84	0.38
DASH MEDICAL GLOVES	NB	NB	NB	NB	NB	NB	NB
DIXON SHANE	1.89 A	7.25 A	NB	NB	3.21 A	NB	.34
EVER READY	1.75	5.75 A	3.10 A	1.35 A	3.20 A	11.90 A	.38
GUARDIAN EMS PRODUCTS	1.44 A	5.32 A	NB	NB	2.86 A/E	17.24 A	.37 M30
	M12	M12			PACK	M12	
HOME AID HEALTHCARE, INC.	1.44 A	8.25 A	4.28 A	2.70 A	3.10 A	15.78	.80 A
INTERBORO PACKAGING	NB	NB	NB	NB	NB	NB	NB
INTERNATIONAL MAN GROUP	1.78	7.22 A	3.10 A	2.25	3.26 A	10.84 A	1.09
KENTRON HEALTH CARE	1.49	7.29 A	2.39 A	.87 A	2.45	NB	.49 A
				M24			
MASTERMANS	2.39 A	12.32 A	2.87 A	2.99 A	NB	15.51 A	1.22
MEDCO	1.43 A	5.47 A	2.27 A	1.31 A	2.88 A	23.66 A	.956 E/M5
PERFORMANCE SAFETY	NB	NB	NB	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	1.49 A	7.99 A	2.99 A	1.21 A	2.45 A	10.33 A	.33
				M24	M10	M6	
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	NB	NB	NB	NB
QUADMED, INC.	1.52 A	6.34 A	NB	1.30 A	2.65 A	14.87	.33 (1)
HENRY SCHEIN	1.50 A	12.66	3.13 A	1.03 A	3.16 A	10.54 A	9.82 E/M5
SCHOOL KIDS HEALTHCARE	1.55 A	5.99 A	NB	1.30 A	2.49 A	25.99 A	.35
TOP SAFETY PRODUCTS	1.61 A/S	7.52 A/S	3.68 A	1.48 A/S	3.15 A/S	11.10 A	.39
UNITED HEALTH SUPPLIES	1.35	5.35 A	1.98	.99	2.58 A	12.90 A	.33
THE WHITEHALL GROUP	1.20	7.02	2.73 A	5.17 A	NB	15.04 A	.97

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BIDDER NAME / BID ITEM NUMBER	8	9	10	11	12	13	14
BINSON'S HOSPITAL	.75	.52	.47	8.32	2.26	5.26	.96
DASH MEDICAL GLOVES	NB	NB	NB	NB	NB	NB	NB
DIXON SHANE	NB	NB	NB	NB	2.10	5.75	NB
EVER READY	.75	.55	.12 A/M12	2.45 A	2.15	3.50	1.15
GUARDIAN EMS PRODUCTS	.67 M36	NB	.21 A	.27 A	2.03	4.72	NB
HOME AID HEALTHCARE, INC.	1.35 A	6.00 A	5.61 A	5.99 A	2.66 A	4.22 A	NB
INTERBORO PACKAGING	NB	NB	NB	NB	NB	NB	NB
INTERNATIONAL MAN GROUP	1.84 A	NB	NB	7.56	3.51	6.41 A	1.21 A
KENTRON HEALTH CARE	.69 A	NB	NB	2.25 A	NB	2.95	NB
MASTERMANS	1.89 A	NB	1.37 A	1.80 A	3.46 A	NB	.62 A
MEDCO	1.766 A/E	.11 A/E	.155 A/E	2.96 A	1.91 A	4.19 A	1.05 A
	M36	M12		M12			
PERFORMANCE SAFETY	NB	NB	NB	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	.69	3.93 A	3.95 A	4.00 A	1.89	4.04	2.25 A
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	NB	NB	NB	NB
QUADMED, INC.	.66	NB	.21 A	3.11 A	1.99	4.62	.74
HENRY SCHEIN	1.79 A	.474 E/M12	.43 E/M12	7.72	2.04	NB	1.07 A
SCHOOL KIDS HEALTHCARE	.69	.49 M12	.44 M12	7.65	2.04	4.82	.79 M24
TOP SAFETY PRODUCTS	.78	NB	2.93 A/S	3.70 A/S (2)	2.40	5.63	1.53 A/S
UNITED HEALTH SUPPLIES	.65	.32	.44	7.15	1.49	3.05	.71
THE WHITEHALL GROUP	1.76	.50	.46	7.99	15.68 A	NB	NB

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BIDDER NAME / BID ITEM NUMBER	15	16	17	18	19	20	21
BINSON'S HOSPITAL	1.62	1.65 A	.74	5.86	5.86	5.86	4.13
DASH MEDICAL GLOVES	NB	NB	NB	4.44 A/S MQO20 (2)	4.44 A/S MQO20	4.44 A/S MQO20	3.18 A/S MQO20
DIXON SHANE	NB	NB	NB	5.38	5.38	5.38	3.00
EVER READY	2.05	.60 A	.65	6.50	6.50	6.50	4.50
GUARDIAN EMS PRODUCTS	NB	NB	NB	5.06 M10	5.06 M10	5.06 M10	3.02 A/M10
HOME AID HEALTHCARE, INC.	1.16 A/M12	3.62 A	.52 A/M12	6.85 A	6.85 A	6.85 A	3.98 A
INTERBORO PACKAGING	NB	NB	NB	NB	3.94 S/M10 M\$200 (2)	3.94 S/M10 M\$200 (2)	2.78 A/S(3) M10/M\$200
INTERNATIONAL MAN GROUP	2.65	NB	1.16	4.15 A	4.15 A	4.15 A	2.88 A
KENTRON HEALTH CARE	NB	NB	NB	5.25	5.25	5.25	3.90
MASTERMANS	1.23 A	.83 A	NB	6.79 A	6.79 A	6.79 A	5.44 A
MEDCO	NB	1.45 A	.36 A/E M12	5.32 A	5.32	5.32	3.70 A
PERFORMANCE SAFETY	NB	NB	NB	5.889 A	5.889 A	5.889 A	3.189 A
PRIME SOURCE SERVICES LLC	1.95 A	8.48 A	6.01 A	4.89	4.89	4.89	3.33
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	4.98 A	4.98 A	4.98 A	3.72 A
QUADMED, INC.	1.42	NB	.35 A	5.99	5.99	5.99	4.19
HENRY SCHEIN	1.50 E/M12	NB	.446 A/E M12	4.98 A	4.98 A	4.98 A	3.88 A
SCHOOL KIDS HEALTHCARE	1.52 M12	.57 A	.64 M12	5.39	5.39	5.39	3.45
TOP SAFETY PRODUCTS	2.24 A/S	NB	.41 A	5.97	5.97	5.97	3.89
UNITED HEALTH SUPPLIES	1.37	0.87	1.19 TAN .62 A/WHITE	4.89	4.89	4.89	3.25
THE WHITEHALL GROUP	NB	NB	NB	NB	5.59 A	5.59 A	3.66 A

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BIDDER NAME / BID ITEM NUMBER	22	23	24	25	26	27	28
BINSON'S HOSPITAL	4.13	4.13	5.68 A	1.72	8.16 A	1.74	2.68 A
DASH MEDICAL GLOVES	3.18 A/S MQO20	3.18 A/S MQO20	NB	NB	NB	NB	NB
DIXON SHANE	3.00	3.00	NB	1.63	NB	1.44 A	NB
EVER READY	4.50	4.50	4.75	1.75	6.90	1.80	.65 A
GUARDIAN EMS PRODUCTS	3.14 A/M10	3.14 A/M10	NB	1.69 M10	5.60 M12	1.44 A	1.72
HOME AID HEALTHCARE, INC.	3.98 A	4.19 A	5.70	1.83 A	8.41 M12	1.43 A	NB
INTERBORO PACKAGING	2.78 A/S(3) M10/M\$200	2.78 A/S(3) M10/M\$200	NB	NB	NB	NB	NB
INTERNATIONAL MAN GROUP	2.88 A	2.88 A	NB	2.65 A	7.36 A	1.68	NB
KENTRON HEALTH CARE	3.90	3.90	NB	1.89	5.79 A	2.00	NB
MASTERMANS	5.44 A	5.44 A	6.40 A	4.43 A	NB	NB	NB
MEDCO	3.70 A	3.70	4.43	1.63	5.84	1.56 A	1.88
PERFORMANCE SAFETY	3.189 A	3.189 A	NB	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	3.33	3.33	6.79	1.48	5.99 A	1.59 A	3.56
PYRAMID SCHOOL PRODUCTS	3.72 A	3.72 A	NB	NB	NB	NB	NB
QUADMED, INC.	4.19	4.19	5.20	1.52	6.37	1.40 A	4.91 A
HENRY SCHEIN	3.88 A	3.88 A	4.05	1.59	5.62	1.85 A	1.60
SCHOOL KIDS HEALTHCARE	3.45	3.45	4.42	1.50	5.95	1.47 A	1.86
TOP SAFETY PRODUCTS	3.89	3.89	.89 A/S(3)	1.81	6.31	1.67 A/S	1.12 A/S/E
UNITED HEALTH SUPPLIES	3.25	3.25	4.35	1.39	5.39	1.59	.80
THE WHITEHALL GROUP	3.66	3.66	NB	4.60	6.233 A/E	1.73	NB

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BIDDER NAME / BID ITEM NUMBER	29	30	31	32	33	34	35
BINSON'S HOSPITAL	2.47	DNBAS	1.90 A	1.90	2.73	NB	NB
DASH MEDICAL GLOVES	NB	NB	NB	NB	NB	NB	NB
DIXON SHANE	NB	12.59	.75 A/E	3.06 A	NB	NB	NB
EVER READY	2.60	11.50	1.15 A	1.45 A	3.75	2.95	4.90
GUARDIAN EMS PRODUCTS	2.15 M12	NB	NB	NB	NB	2.36 M24	3.98 M12
HOME AID HEALTHCARE, INC.	2.31 A	14.90	NB	2.15 A	3.24	3.99	7.15
INTERBORO PACKAGING	NB	NB	NB	NB	NB	NB	NB
INTERNATIONAL MAN GROUP	2.63 A	10.85	1.88 A	2.25	3.68	NB	NB
KENTRON HEALTH CARE	2.49	NB	.89 A	NB	NB	NB	NB
	11.91	10.87 A	2.09 A	3.40	3.24	8.26	28.47
MASTERMANS	NB	NB	NB	3.47 A	NB	NB	NB
MEDCO	2.19 A/E M12	10.73	.93 A	1.79	NB	2.13	3.96
PERFORMANCE SAFETY	NB	NB	NB	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	1.48 A	12.72	2.22 A/E	2.47 A	3.99	3.99	6.99
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	NB	NB	NB	NB
QUADMED, INC.	2.16	12.05	6.35 A	1.67	2.40	2.74	NB
HENRY SCHEIN	2.11 A	8.93	8.425 A/E	1.07 A	NB	NB	4.12
SCHOOL KIDS HEALTHCARE	2.29	10.69	1.90 A/E	1.79	NB	2.56	4.33
TOP SAFETY PRODUCTS	2.40	14.22	.443 A/E	1.64 A	NB	3.98	6.04
UNITED HEALTH SUPPLIES	2.09	9.50	.97	1.75	2.50	2.45	4.10
THE WHITEHALL GROUP	2.22 A	11.33	1.522 A/E	2.40	2.75	NB	NB

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BIDDER NAME / BID ITEM NUMBER	36	37	38	39	40	41	42
BINSON'S HOSPITAL	NB	6.63 A	NB	NB	0.87	3.79	DNBAS
DASH MEDICAL GLOVES	NB	NB	NB	NB	NB	NB	NB
DIXON SHANE	NB	NB	NB	NB	1.14 A	NB	NB
EVER READY	19.90	5.50	4.50 A	NB	.95	2.20 A	16.50
GUARDIAN EMS PRODUCTS	15.85 M4	4.23	3.36 M12	NB	.83 A	NB	NB
					M12		
HOME AID HEALTHCARE, INC.	29.50	6.03	NB	6.24	.78 A	3.10	DNBAS
INTERBORO PACKAGING	NB	NB	NB	NB	NB	NB	NB
INTERNATIONAL MAN GROUP	NB	NB	5.19 A	5.77	1.12	2.69 A	19.36
KENTRON HEALTH CARE	NB	NB	5.89 A	NB	NB	NB	DNBAS
MASTERMANS	NB	NB	NB	NB	1.93 A	NB	NB
MEDCO	16.26	4.46	NB	NB	.63 A	2.03	DNBAS
PERFORMANCE SAFETY	NB	NB	NB	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	28.95	6.95	5.45 A	7.91	.99 A	3.49	13.99
PYRAMID SCHOOL PRODUCTS	NB	NB	2.12 A	NB	NB	NB	NB
QUADMED, INC.	NB	5.19	NB	NB	.94 A	1.73	14.97
HENRY SCHEIN	15.76	4.38	NB	6.10	.84 A	2.63 A	12.08
SCHOOL KIDS HEALTHCARE	16.44	4.59	NB	5.95	.71 A	2.18	14.00
TOP SAFETY PRODUCTS	24.05	1.90	5.70 A	NB	.88	2.78 A	NB
UNITED HEALTH SUPPLIES	15.65	4.15	NB	5.95	.59	1.60	11.95
THE WHITEHALL GROUP	NB	NB	7.52 A	NB	.49	2.72 A	NB

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BIDDER NAME / BID ITEM NUMBER	43	44	45	46
BINSON'S HOSPITAL	.91 A	DNBAS	3.66 A	.87 A
DASH MEDICAL GLOVES	NB	NB	NB	NB
DIXON SHANE	NB	NB	NB	NB
EVER READY	.85 A	3.25	2.50 A	3.20 A
GUARDIAN EMS PRODUCTS	NB	NB	7.70 A/M6	NB
HOME AID HEALTHCARE, INC.	.94 A/M25	NB	4.15 A	4.23 A
INTERBORO PACKAGING	NB	NB	NB	NB
INTERNATIONAL MAN GROUP	NB	NB	9.03	3.36 A
KENTRON HEALTH CARE	NB	NB	NB	2.19 A
MASTERMANS	NB	NB	4.02 A	NB
MEDCO	NB	2.355 E	13.14 A	2.26 A
		PACK		
PERFORMANCE SAFETY	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	1.99	2.79 E	3.92 A	2.99 A
		PACK		
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	NB
QUADMED, INC.	NB	NB	4.39 A	2.89 A
HENRY SCHEIN	NB	NB	8.00	2.99 A
SCHOOL KIDS HEALTHCARE	1.08	NB	9.50	3.10 A
TOP SAFETY PRODUCTS	NB	3.89	2.55 A/S	3.43 A/S
			(2)	
UNITED HEALTH SUPPLIES	0.98	2.95	NB	2.16
THE WHITEHALL GROUP	NB	NB	7.83	6.45 A

NOTES:

- (1)- DISTRICT TIE-BREAKER IMPLEMENTED
- (2)- SAMPLE ACCEPTED
- (3)- SAMPLE NOT ACCEPTED
- A- ALTERNATE ITEM BID
- DNBAS- DID NOT BID AS SPECIFIED
- E- EQUIVALENT PRICING
- M_ - ORDER IN MULTIPLES OF __
- M\$_ - MINIMUM DOLLAR ORDER
- MQO- MINIMUM ORDER QUANTITY
- NB- NO BID
- PACK- PACKAGING DIFFERENT FROM SPECIFICATIONS
- S- SAMPLE PROVIDED

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at:
http://old.escambia.k12.fl.us/adminoff/finance/purchasing/current_bid_activity.html

Failure to file protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie
John Dombroskie
Director of Purchasing